



Susan F. Schulz & Associates, Inc.  
Career School Developers

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## Newsletter for Florida Career School and College Decision-Makers

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### **CAREER COLLEGES ARE THE FASTEST-GROWING SECTOR OF HIGHER EDUCATION**

Do you need new ways to increase enrollments? Offer students more tuition options? Add better programs or enhance student services? Take 30 seconds to complete this on-line form. We'll locate solutions so you can reach your goals. Click [here](#).

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### **NURSING ASSISTANT APPLICATIONS, COMMISSION LICENSE RENEWALS, NEW SCHOOL APPLICATIONS, AND TROUBLE SHOOTING**

Want to add a nursing assistant program and don't have time to complete Board of Nursing and Commission applications? We'll structure your school for success and guide you through the processes.

Click "**reply**" for details.

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### **CONTINUING EDUCATION**

#### **New Offer: How to Pass an On-Site Inspection**

We work with you and your staff and review policies, procedures, record keeping and more. We then create a custom policies and procedures manual to ensure that everyone on your staff works consistently and according to licensing board requirements.

Ask about our other on-site and distance education courses. We are approved by CIE as continuing education providers.

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### **STAFFING SERVICES**

Ask for a list of high-paying career school openings in Florida and throughout the U.S.

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### **FEATURED FLORIDA SCHOOL FOR SALE**

### **BUY AN ESTABLISHED FLORIDA CAREER SCHOOL PLUS A SPA BUSINESS**

Turnkey Operation  
Consistent Gross and Growth  
Priced to sell

For more information ask for Confidentiality Agreement #1083.

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### **LOOKING FOR AN EXIT STRATEGY?**

Want to retire? Sell your school? Ask us about a complimentary preliminary valuation.

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### **DATES TO REMEMBER**

#### **Wednesday, March 18, 2009**

Commission for Independent Education, Orlando  
Meet us there.

#### **Friday, March 27, 2009**

New school applications due. Contact us to set up your school with a strong infrastructure for success.

#### **Monday, April 27, 2009**

Renewals and program adds and other modifications due. Ample time for us to assist. Click "**reply**" for details.

#### **FAPSC events**

<https://m360.fapsc.org/ViewCalendar.aspx>

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### **RESOURCES FOR FLORIDA SCHOOLS**

Florida Commission for Independent Education  
<http://www.fldoe.org/cie/>

Florida Association of Career Schools and Colleges  
<http://www.fapsc.org>

Florida Association of Beauty Professionals  
<http://www.fabprofessionals.org>

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**ABOUT US**

We have been consultants to career school and college decision makers for nearly 20 years. Our staff assists with licensing and accreditation, school development services, director-level recruitment, and school divesting and acquisition. Our clients are located throughout Florida, the U.S. and abroad.

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